

Organized Balance

ORGANIZING YOUR HOME & BUSINESS TOGETHER

The simple four-step strategy you can use to get your family on board.

Step One Let Them Know How Much You	Them & Their Support
Step Two Have A Explain	ning The Goal You Are
Working On	
 Involved them in the goal 	
• Let them pick the prize you are working on	maal aa wax wada aa it
 Keep them posted on how close you are to the g Let them be part of your wins & celebrate with t 	
 Step Three Be Vulnerable About Your I joined a business and I'm really excited about it So I need you to support me while I work on this Give it a start and end time, so they know what Plus it will motivate you to get to work. 	it, but I'm also a little scared. goal for the next 6 months.
Step Four Don't Share The &	
 If you spend all your energy convincing them how 	
are struggling, how much you hate failing, they	are going to protect you and
try to convince you to quit.	
 to someone who has been t 	here and can walk you
through it.	
 Your friends and family are typically not those p 	•
 Find your supportive tribe that gets it and will cl 	•
• Don't focus on the negatives. Focus on what's g	
 Keen an I AM AWESOME folder with notes and t 	things that remind you why yo

are awesome. 'Cause you are always AWESOME.

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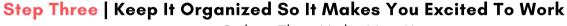
Create Your Organized Work Space

Ste	o One	Make	Yourself A	١ .	or	Where	You	Can	Work

Step Two | Stay Up Late One Night Getting It All Organized (If Need Be)

- Phone
- _____
- Per
- Printer
- _____
- Three-Hole Puncher
- 1-Inch Binders for fabulous sheets
- Customer Profile Holder or Keep It Online
- Do You Manage Inventory?
 - o Inventory (Organized Alphabetically By Category)
 - Outgoing Order Area
 - o Orders Requiring Payment Area
 - o Orders Half-Filled Needing More Inventory Area
 - o Do A Weekly Check Of ______





- _____ Colors That Make You Happy
- Get A _____ You Like That Makes You Happy When You Walk In The Room
- Get Visuals That Bring You Joy
- Only Have Items In The Space Necessary For Your Business ____
- Put A Sign On Your Door If Little Ones Or Family Interrupts Working Hours











ORGANIZING YOUR HOME & BUSINESS TOGETHER

The Daily Game Plan To Get Your Business Rocking And Rolling

Step One Set The You Will Work Your Business Daily	
Pick that work for you.	
• If it's one 4 hour block, great.	
• If it's 15 minute increments, great.	
 If it's only seconds you can find here and there, great. Just find 	
• This is your business. Treat it like a business if you want it to pay you like a	- •
Step Two Set A Goal For How Many NO's You Will Get Each Day	
 Better to focus on getting NO's than working on getting YES's. 	
 That way, you will always WIN and feel like you hit the goal. 	
 KEY: Someone ignoring you is NOT a NO. Keep following up till you get the NO. 	
 Tracking Sheet On Following Page (Template) 	
Step Three Spend One Hour Prospecting	
• Send more messages than you think is to be able to reply to	э.
 Sending TONS of messages will change the game for you. Try it. 	
• Send more than you ever	
 If you need help keeping track of all the contacts, use this free program: 	
Map.MichelleCunningham.com	
Step Four Spend One Hour Checking On Clients Products & Event Reminders • People will	
 Your job is to make sure they do not. You are a professional reminder. 	
Step Five Spend 30 Minutes Inviting People To Hear About Your	
The people you met who tried your products are your best potential recruits.	
 Follow up and follow up. 	
 You are a professional reminder and a professional life-changer. 	
 Step out and reach out and change lives. They NEED YOU. 	
Step Six Spend 30 Minutes Being LOUD On	
Let me show you how. (Tutorial)	
Ston Soven Spand 30 Minutes Checking Emails Or Toyte	1

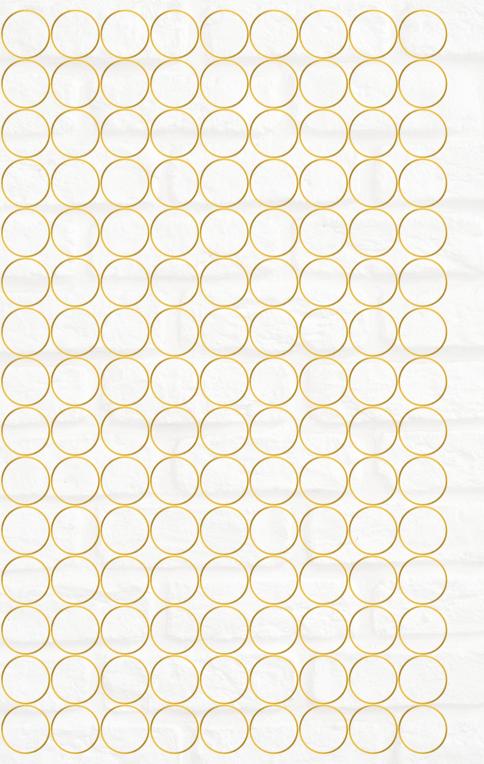
• This may take longer depending on how many messages you sent for the day.



- Grab This Template Here

GET THOSE NO'S

135 NO'S IN 13 DAYS



MICHELLECUNNINGHAM.COM

We want to know... WHAT DID YOU THINK?

Search #Feedback in the group to find this post and answer the question:

If someone was thinking about getting the Back To Basics Bootcamp, what would you have to say about it?

We will be selecting random prize winners from the comments!





THIS CAN CHANGE EVERYTHING

FROM THIS DAY FORWARD, I PROMISE TO BE AND NOT **BECAUSE I AM WORTH** IT AND MY BUSINESS MATTERS.

Signed:

A Super Successful Business Owner